

Dear Vantage Dealer:

Vantage continually strives to provide our valued dealer base with the most relevant home control and automation solutions on the market and to ensure that our products collectively deliver on our brand promise of Living Perfection.

As technology continues to evolve and advance at rapid rates, we've recognized that our Q System has a limited life. Therefore, last year we announced on **November 30, 2011** that we would no longer offer the Q System product line.

The Q System provided our industry with a leading-edge lighting control system when it was launched more than 14 years ago. Today, Q does not provide the benefits we believe homeowners expect from a modern control and automation solution. However, we recognize and appreciate your loyalty to the Vantage brand. Therefore, we will continue to provide service and warranty replacement parts, along with ongoing technical support, for an extended period of time.

We have also done our utmost to provide you and your customers with a seamless upgrade path to our latest solution – InFusion. The InFusion system is a future-ready control and automation solution employing a technology platform that will remain relevant for years to come. InFusion provides A/V and touchscreen integration, mobile control, Internet access, energy management capabilities, advanced keypad support, LED lighting control, and more.

With the release of the new User Experience beginning in the 4th quarter of this year your customers will need to migrate to the InFusion Platform in order to enjoy the simplicity and speed of these new LCD interfaces. The first to launch will be Equinox 4. To facilitate a smooth transition in preparing for the launch of these new products we are implementing several incentives effective immediately, including:

- All new Q to InFusion projects registered by December 31, 2012 will receive a 15% discount on Q to InFusion upgrade kits (Q2I-24 or Q2I-24R) purchased by June 30, 2013.
- All new Q to InFusion projects registered by December 31, 2012 will receive a 10% discount on Equinox 4 LCD keypads purchased by December 31, 2013.
- A five-year warranty on new InFusion products added to the home (on all products where the standard product warranty is five years).
- In addition, customers that upgrade from EasyTouch to EasyTouch II by June 30, 2013 will receive a 15% discount on the EasyTouch II upgrade. Easy Touch II keypads can be ordered on the advance replacement program and Easy Touch keypads must be returned to Vantage.

Please contact your local Vantage representative to learn more about this exciting program. Again, this is a limited-time offer that will only be available until **December 31st, 2012**.

Sincerely,



Timothy R. O'Loughlin
InFusion Hardware Product Manager
Vantage